



ABOUT DEFCON AI

DEFCON AI is a modeling, simulation, and analysis (MS&A) company building cutting-edge technology solutions for generating operationally relevant insights for the next generation of logistics and mobility decision making. With both defense and commercial applications, DEFCON's next driving force in defining how logistics disruptions are handled. DEFCON is a Red Cell Incubation.

ABOUT RED CELL

Red Cell Partners is an incubation firm building rapidly-scalable technology-led companies that are bringing revolutionary advancements to market in healthcare and national security. United by a shared sense of duty and deep belief in the power of innovation, Red Cell is developing powerful tools and solutions to address our Nation's most pressing problems.

WE ARE HIRING A

PRODUCT LEAD

Red Cell is looking to hire an experienced product lead for its incubation – DEFCON AI. You will be in on the ground floor building leading-edge MS&A software in defense and commercial logistics. You will work in a highly collaborative environment, supported by technical and subject matter experts. You'll create the product through direct client interactions to determine feature sets and product/market fit. And you'll have direct access to leadership to build strategic direction. DEFCON is a flat, fast-paced environment where you will lead not only at the strategic level, but also day-to-day by diving deeply into business, product, and technical domains. We need to be a leader, an expert with great communication skills who is both a doer and can build and scale a team.

You will report to the CPO and CEO. Work is remote-first with company offices in Tysons Corner, VA.

ESSENTIAL DUTIES AND RESPONSIBILITIES

- Develop a product roadmap across multiple domains, ensuring critical requirements are identified and the best solutions for the customer are delivered every time
- Work with technical, business development, and subject matter expert teams to build products that are best of breed



DEFCON

- Provide creative solutions, through a customer-first lens
- Identify short-term solves, bridge strategies, and long-term visions for our evolving business and technology needs
- Innovate and expand the business
- Be both a thought leader and champion among company executives, peers and your own team to realize this vision

QUALIFICATIONS:

- 5-8 years of relevant experience in product or technology leadership
- Excellent written and verbal communication skills
- Strong critical thinking, analytic, and problem-solving skills
- Ability to learn and process new concepts quickly
- Ability to work independently and assume responsibility
- Ability to successfully manage multiple projects and meet deadlines in a fast-paced, remote-first environment
- Proven ability to work collaboratively in cross-functional teams and to manage upward communication across multiple stakeholders
- Experience in the military, defense or logistics a plus, but not required
- You don't need a clearance, but you need to be willing to get one.

BENEFITS

- Remote-First Work Policy
- Unlimited PTO
- Employer paid Medical/Dental/Vision Plan
- Employer paid Life and AD&D Plan
- Personal development budget for employees



DEFCON

- Great culture!

Red Cell is an Equal Opportunity Employer: You'll receive consideration for employment without regard to race, sex, color, religion, sexual orientation, gender identity, national origin, protected veteran status, or on the basis of disability.

Apply at lea@redcellpartners.com with the role you are applying for in the subject line.

