

## ABOUT US

Red Cell Partners is an incubation firm building rapidly-scalable technology-led companies that are bringing revolutionary advancements to market in healthcare and national security. United by a shared sense of duty and deep belief in the power of innovation, Red Cell is developing powerful tools and solutions to address our Nation's most pressing problems.

## DEFCON AI

DEFCON AI is a modeling, simulation, and analysis (MS&A) company that provides cutting-edge technology solutions for generating operationally relevant insights for the next generation of logistics and mobility decision making. An AI-driven software incorporating an intelligent agent within a simulation environment — DEFCON is the next driving force in defining how logistics disruptions are handled.

## WE ARE HIRING A

# CHIEF OPERATION OFFICER

Red Cell is looking to hire an experienced COO for one of its portfolio companies – DEFCON AI. You will be in on the ground floor building leading-edge MS&A software in defense and commercial logistics. You will work in a highly collaborative environment, supported by technical and subject matter experts. DEFCON is a flat, fast-paced environment where you will lead not only at the strategic level, but also day-to-day by diving deeply into business, product, and technical domains. We need a leader with great communication skills who is both a doer and can build and scale a team.

You will report to the CEO

## ESSENTIAL DUTIES AND RESPONSIBILITIES:

- COO will have a hand in everything including finance, recruiting, product and business development
- COO will be responsible for ensuring all aspects of operations run smoothly and address all issues that arise
- Work with technical, business development, and subject matter expert teams to build products that are best of breed
- Provide creative solutions and strategic vision, through a customer-first lens

- Identify short-term solves, bridge strategies, and long-term visions for our evolving business and technology needs
- Innovate and expand the business
- Be both a thought leader and champion among company executives, peers and your own team to realize this vision

## QUALIFICATIONS:

- 5-8 years of relevant experience in a leadership position
- Excellent written and verbal communication skills
- Strong critical thinking, analytic, and problem-solving skills
- Ability to learn and process new concepts quickly
- Ability to work independently and assume responsibility
- Ability to successfully manage multiple projects and meet deadlines in a fast-paced, remote-first environment
- Proven ability to work collaboratively in cross-functional teams and to manage upward communication across multiple stakeholders
- Experience in the military, defense or logistics a plus, but not required
- You don't need a clearance, but you need to be willing to get one

## BENEFITS:

- Remote-First Work Policy
- Unlimited PTO
- Employer paid Medical/Dental/Vision Plan
- Employer paid Life and AD&D Plan
- Personal development budget for employees
- Great culture

## HOW TO APPLY

To apply, please send your resume and cover letter to [recruiting@redcellpartners.com](mailto:recruiting@redcellpartners.com).

We're an Equal Opportunity Employer: You'll receive consideration for employment without regard to race, sex, color, religion, sexual orientation, gender identity, national origin, protected veteran status, or on the basis of disability.