

## ABOUT US

Red Cell Partners is an incubation firm building rapidly-scalable technology-led companies that are bringing revolutionary advancements to market in healthcare and national security. United by a shared sense of duty and deep belief in the power of innovation, Red Cell is developing powerful tools and solutions to address our Nation's most pressing problems.

## DEFCON AI

DEFCON AI is a modeling, simulation, and analysis (MS&A) company that provides cutting-edge technology solutions for generating operationally relevant insights for the next generation of logistics and mobility decision making. An AI-driven software incorporating an intelligent agent within a simulation environment — DEFCON is the next driving force in defining how logistics disruptions are handled.

## WE ARE HIRING A

# PROPOSAL WRITER

Red Cell is looking to hire an experienced contract (1099 independent consultant) proposal writer for one of its incubations – DEFCON AI.

## ESSENTIAL DUTIES AND RESPONSIBILITIES

- Work with team to respond to government request for proposals
- Contribute to all aspects of the proposal development process, including kick-off meetings, strategies, storyboarding, writing, editing, design, concept visuals, and advanced graphics
- Write proposals that are clear and compliant
- Work with team SMEs to conceive, document, write, and articulate the company's technology solutions against proposal requirements
- Translate highly technical information in such a manner that is understood by broader audiences
- Research relevant proposal opportunities in line with RCP incubation capabilities

## **QUALIFICATIONS:**

- 5-10 years of relevant experience working in competitive government proposal environment
- A Bachelor's degree or equivalent
- Knowledge of Federal Request For Proposals (RFP) and Request for Information (RFI)
- Experience writing for AI/ML technologies
- Excellent written and verbal communication skills
- Strong critical thinking, analytic, and problem-solving skills
- Ability to learn and process new concepts quickly
- Ability to work independently and assume responsibility
- Ability to successfully manage multiple projects and meet deadlines in a fast-paced, remote-first environment
- Proven ability to work collaboratively in cross-functional teams and to manage upward communication across multiple stakeholders

## **BENEFITS**

- Remote-First Work Policy
- Great culture!

We're an Equal Opportunity Employer: You'll receive consideration for employment without regard to race, sex, color, religion, sexual orientation, gender identity, national origin, protected veteran status, or on the basis of disability.